



August 9 - 11, 2023

The Breakers® Palm Beach  
Palm Beach, FL

# 2023 Annual Convention



*Paradise Found*  
IN THE SUNSHINE STATE



Online registration available at  
[WWW.MYFSLA.COM](http://WWW.MYFSLA.COM)





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## *Wednesday* **August 9**

11:30 A.M. - 7:30 P.M.

***Registration***

11:30 A.M. - 1:30 P.M.

***Grab N' Go Lunch***

2:00 P.M. - 2:30 P.M.

***Welcome, Business Meeting & Board Installation***

2:30 P.M. - 3:45 P.M.

***Panel Presentation***

***The Program Business Process & Opportunity***

Moderator: Dave DeMott

Gridiron Insurance Underwriters, Inc.

Panelists:

Hugh Burgess, Accelerant

Eric White, RLI

3:45 P.M. - 4:30 P.M.

***Business Session***

Mark Shealy

Chief Financial Officer, FLSO

4:30 P.M. - 5:00 P.M.

***Business Session Beverage Break***

5:00 P.M. - 6:00 P.M.

***Keynote Speaker***

Michael Yaworsky

Insurance Commissioner

Florida Office of Insurance Regulation

6:15 P.M. - 7:30 P.M.

***Opening Reception***

7:30 P.M. - 9:30 P.M.

***Dinner on Your Own***

9:30 P.M. - 11:00 P.M.

***Hospitality Reception***

# Thursday August 10

6:30 A.M. - 7:15 A.M.

## **Morning Walk**

8:00 A.M. - 8:30 A.M.

## **Breakfast Buffet**

8:30 A.M. - 9:45 A.M.

## **Legislative Update**

Ashley Kalifeh, Esq.

Capital City Consulting, LLC

9:45 A.M. - 10:15 A.M.

## **Business Session Beverage Break**

10:15 A.M. - 11:30 A.M.

## **Business Session**

### **The U.S. Flood Insurance Market**

Brad Turner

Associate Vice President & National

Product Manager, Flood

Burns & Wilcox

11:30 A.M. - 11:45 A.M.

## **Announcements**

## **Thursday Afternoon Activities**

(additional fees apply)

12:00 P.M. - 5:30 P.M.\*

## **FSLA Tom Enright Golf Classic**

12:15 P.M. - 5:30 P.M.\*

## **FSLA Michael J. Franzese Fishing Tournament**

12:15 P.M. - 3:30 P.M.

## **Chef and Sommelier Private Lunch at Jon Wine Tasting Room**

7:00 P.M. - 8:00 P.M.

## **Reception**

8:00 P.M. - 10:00 P.M.

## **Banquet Dinner & Raffle**

10:00 P.M. - 12:00 A.M.

## **Hospitality Reception**

\*Golf and fishing times are subject to change.

# Friday August 11

No FSLA sponsored activities planned. Enjoy The Breakers® Palm Beach and the Palm Beach area.

A voucher (value up to \$15) will be provided with your name badge. The voucher is valid on Friday, August 11 at the hotel restaurant for breakfast service.

**Name Badges are required for all Meetings, Receptions and Events with the exception of Thursday activities.**





# Convention **SPEAKERS**

**WEDNESDAY**

## *Panel* **PRESENTATION**



**DAVE DEMOTT**

Gridiron Insurance  
Underwriters, Inc.



**HUGH BURGESS**

Accelerant



**ERIC WHITE**

RLI

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## *Business* **SESSION**



**MARK SHEALY**

Florida Surplus Lines Service Office

Mark Shealy is the incoming Executive Director of the Florida Surplus Lines Service Office. He was FLSO's first CFO and one of the founding officers when the office first opened its doors. He was instrumental in developing many policies and procedures that still guide the office today.

Mark is a Florida State University graduate with a BS in Accounting and over 25 years of experience in the insurance industry. At the beginning of his career, he worked as a financial regulator for the Department of Insurance. Most recently, he served as CFO and COO with a national claims entity, RYZE Claim Solutions. Prior to that, Mark held the positions of COO, CFO, and Treasurer for Avatar Partners and Florida Doctors Insurance Company and most of their subsidiaries.

He has been involved in the successful creation and startup operations of nine regulated insurance entities and two ancillary service companies and the acquisition of seven regulated insurance entities.

Mark is a Certified Public Accountant and holds licenses as an insurance agent and claims adjuster.

# Keynote **SPEAKER**



## **MICHAEL YAWORSKY**

**Insurance Commissioner  
Florida Office of Insurance Regulation**

Michael Yaworsky was nominated by Governor DeSantis and appointed by the Financial Services Commission to serve as the Florida Insurance Commissioner in March 2023.

Prior to his nomination, Mr. Yaworsky served as the Vice Chairman of the Florida Gaming Control Commission and served as the Florida Office of Insurance Regulation's (OIR) Chief of Staff from 2017 – 2021. As OIR's Chief of Staff, he assisted in overseeing one of the largest insurance markets in the world by serving as a policy advisor to the Commissioner and managing agency fiscal matters and administrative operations.

Prior to joining OIR, Mr. Yaworsky served as Legal Counsel for the Georgia Office of Insurance and Safety Fire Commissioner, where he was responsible for advising the Commissioner and senior staff on policy decisions and performing administrative, regulatory and litigation duties associated with the legal unit. He also served as Counsel for the Office of President Pro Tempore in the Georgia Senate from 2014 – 2015.

Mr. Yaworsky honed his skills serving the state of Florida in a variety of government, regulatory and legislative positions from 2006 - 2011. This included working as Chief of Staff with the Florida Department of Business and Professional Regulation and Director of Gubernatorial Appointments and Cabinet Aide at the Executive Office of the Governor.

Mr. Yaworsky has a Bachelor's degree in Social Science from Florida State University and a Juris Doctor degree from Samford University's Cumberland School of Law. He has been a member of the Georgia Bar since 2014.

Mr. Yaworsky also serves on the Board of Directors for Family Promise of the Big Bend. Family Promise of the Big Bend is a nonprofit organization dedicated to ending homelessness among families, veterans and persons with disabilities in the Big Bend.

## **THURSDAY** *Legislative* **UPDATE**



## **ASHLEY KALIFEH, ESQ.**

**Capital City Consulting, LLC**

Ashley Kalifeh began her career as a practicing attorney, and then worked at the Department of Financial Services as Deputy CFO, overseeing legislative, cabinet, and related issues. Subsequently, Ashley joined Capital City Consulting, where she and their team have successfully represented FSLA since September 2016.

## *Business* **SESSION**



## **BRAD TURNER**

**Burns & Wilcox**

With 8 years' excess & surplus experience, Brad Turner has spent his insurance career exclusively with Burns & Wilcox, starting as a personal lines underwriter, specializing in coastal property, including wind and flood. Brad currently serves as Associate Vice President, National Product Manager, Flood in Morehead City, North Carolina.



# Hotel INFORMATION



## The Breakers® Palm Beach

One South County Road  
Palm Beach, FL 33480  
877.797.0543

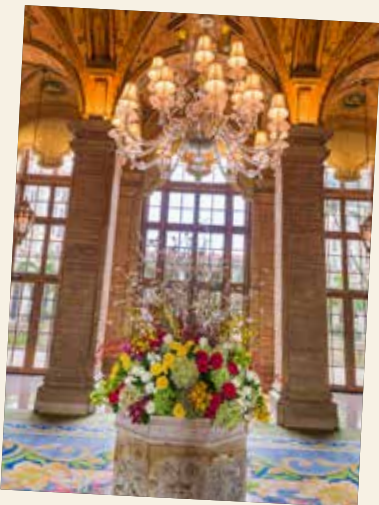
The FSLA has secured a special reduced rate of \$285 per night for a Deluxe King room. There are a variety of room rates and categories available to meet your needs. \*View pictures and details [HERE](#).

We encourage you to make your hotel reservations by **Friday, July 7, 2023** to receive this special reduced rate. The association can only reserve a certain number of rooms at the discounted rate. Once the room block is sold out, even if that day is prior to the cutoff date, a higher prevailing room rate will apply. We encourage you to make your hotel reservations early, as the FSLA hotel room block is anticipated to fill quickly. Hotel reservations are available online [HERE](#).

### THE FOLLOWING POLICIES ARE APPLICABLE TO ROOM RESERVATIONS:

- One-night room deposit (excluding taxes) is required at time of reservation.
- 3-day cancellation policy. If a reservation is cancelled within 3 days of arrival, the full deposit will be forfeited (non-refundable).
- If a reservation is reduced in length of the stay within the cancellation period, a penalty fee applies.
- All reservations require a valid credit card and picture identification at time of check in.

*FSLA's room block is reserved and intended only for registered Convention attendees. FSLA staff may check room manifests against the list of registered attendees.*





# Thursday **EVENTS**

## **FSLA Tom Enright Golf Classic**

Thursday • 12:00 P.M. – 5:30 P.M.

Join us for the FSLA Tom Enright Classic Golf Tournament. The tournament will be located off property at The Breakers West Golf Club, Rees Jones Course, which is a private membership only course. This championship course has been artfully remodeled to offer improved playability for seasoned players and beginners alike. Gentle contours, slight elevation changes and manicured fairways have enhanced the course's natural terrain to allow for flexible play and a variety of shot options with varying degrees of risk. Rees Jones is recognized as one of the pre-eminent golf course designers in the U.S. He has a history of redesigning courses that host major golf championships throughout the country, earning him the nickname, "The Open Doctor."



## **FSLA Michael J. Franzese Fishing Tournament**

Thursday • 12:15 P.M. – 5:30 P.M.

Join us for the FSLA Michael J. Franzese Fishing Tournament embarking from the Sailfish Marina Resort in Palm Beach Shores. Home to a world-famous fleet of luxury sport fishing yachts, just minutes from gulf stream, where the crystal blue waters are swarming with prized game fish just waiting to be caught!

Registration is limited to 30 participants.

## **Chef and Sommelier Private Lunch at Jon Wine Tasting Room**

Thursday • 12:15 P.M. – 3:30 P.M.

Join Sommelier, Jon Wine and his Chef for a private lunch in his newly designed private tasting room. Jon Wine Tasting Room is a unique concept modeled after a small underground winery tasting room in wine country. You will be welcomed with a glass of champagne and the Chef will prepare a special four-course meal for FSLA guests taking into consideration seasonal ingredients as you sip four delicious wines carefully paired with every course by Sommelier, Jon Wine. Each course and wine will be explained as they are served.

Registration is limited to 26 participants.





# 2023 FSLA Annual Convention Registration Form

Deadline to be listed in onsite program is June 16, 2023.

Please print or type. Please photocopy form for additional registrants.

Company Name: \_\_\_\_\_

Member Name: \_\_\_\_\_ Designation(s): \_\_\_\_\_

Company Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

### FSLA MEMBER FULL REGISTRATION

Includes: Wednesday Night Opening Reception, Wednesday Hospitality Reception, Thursday Night Banquet/Raffle and Hospitality Reception

	On or Before 7/15/23	After 7/15/23	Onsite
<input type="radio"/> Member	\$800	\$850	\$900
<input type="radio"/> FSLA Member Spouse/Guest	\$350	\$400	\$400

### NON-MEMBER FULL REGISTRATION

Includes: Wednesday Night Opening Reception, Wednesday Hospitality Reception, Thursday Night Banquet/Raffle and Hospitality Reception

<input type="radio"/> Non-Member	\$1,100	\$1,200	\$1,250
<input type="radio"/> Non-Member Spouse/Guest	\$500	\$550	\$550

### ADDITIONAL EVENT OPTIONS

Registration for Golf, Fishing and the Wine Tasting & Lunch are available to Full Registration and Spouse/Guest Registrants only.

<input type="radio"/> The Tom Enright Golf Classic	\$250
<input type="radio"/> The Michael J. Franzese Fishing Tournament*	\$275
<input type="radio"/> Chef & Sommelier Private Lunch**	\$225

\*Fishing limited to 30 participants.

\*\* Private Lunch limited to 26 participants.

AMOUNT DUE \$ \_\_\_\_\_

### REQUESTS FOR GOLF FOURSOMES OR FISHING GROUPS (6 per boat)

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

### SINGLE EVENT OPTIONS

One attendee from your office MUST be registered as a Full Registration or attendee must be a FSLA Convention Sponsor.

<input type="radio"/> Wednesday Night Opening Reception	\$50
<input type="radio"/> Thursday Night Reception & Banquet Dinner	\$200

Name: \_\_\_\_\_

### SURPAC CONTRIBUTION

- \$500     \$250     \$100     \$50
- Other \$ \_\_\_\_\_

TOTAL AMOUNT DUE \$ \_\_\_\_\_

### PAYMENT INFORMATION:

Registration form must be postmarked by July 15, 2023 to receive early registration pricing. For more information, contact the Florida Surplus Lines Association office by phone at 850-224-0711.

**Refund Policy:** Written notification is required for all refunds. Refund requests received by July 15, 2023 will receive a full refund less a \$25 administrative fee. Refund requests made on or after July 15, 2023 will receive a 50% refund.

**ADA:** If you have special needs that require accommodations, please notify FSLA in writing no later than July 15, 2023.

The dress code for the 2023 FSLA Annual Convention receptions, hospitality and banquet dinner is business casual, no shorts. All other events are casual, shorts acceptable.

### HOW TO REGISTER:

ONLINE: [www.myfsla.com](http://www.myfsla.com)

### MAIL OR FAX PAYMENTS TO:

Florida Surplus Lines Association  
325 John Knox Rd #L103  
Tallahassee, FL 32303  
FAX: (850) 222-3019

### Check: (made payable to FSLA)

Check # \_\_\_\_\_  
Amount \$ \_\_\_\_\_

### Credit Card:

Master Card     Visa     Amex

Charge Amount \$ \_\_\_\_\_

Card # \_\_\_\_\_

Exp. Date: \_\_\_\_\_ Security Code: \_\_\_\_\_

Signature of Card Holder \_\_\_\_\_

Print Name \_\_\_\_\_

Billing Address (if different from above): \_\_\_\_\_