



2024 Annual Convention

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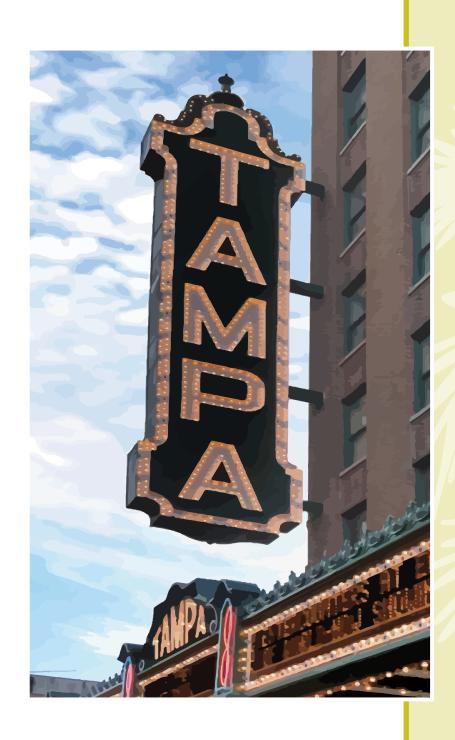
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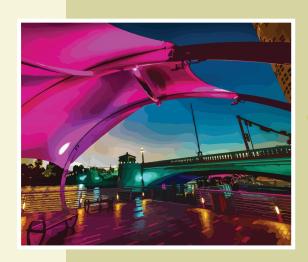
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Registration



Convention Schedule

Wednesday / August 7



11:30 A.M. - 6:00 P.M. Registration

11:30 A.M. - 1:30 P.M. **Grab N' Go Lunch**

2:<mark>0</mark>0 P.M. - 2:30 P.M.

Welcome, Business Meeting & Board Installation

2:30 P.M. - 4:00 P.M. **Legislative Update** Ashley Kalifeh, Esq. Capital City Consulting, LLC

4:00 P.M. - 4:30 P.M. **Business Session Beverage Break**

4:30 P.M. - 5:30 P.M.

State of the Industry

Robert Stone
Executive Vice President
W.R. Berkley Corporation, Excess and
Surplus Lines Segment

5:30 P.M. - 6:00 P.M.

Business Session

Mark Shealy
Executive Director
Florida Surplus Lines Service Office

6:00 P.M. - 7:30 P.M.

Opening Reception

7:30 P.M. - 9:30 P.M. **Dinner on Your Own**

9:30 P.M. - 12:00 A.M. Hospitality Reception

Thursday / August 8

6:30 A.M. - 7:15 A.M. **Morning Walk**

7:30 A.M. - 8:30 A.M. Breakfast Buffet

8:30 A.M. - 9:30 A.M.

Modeling the Dynamic Hurricane Risk Landscape

Julie Serakos Managing Director, Model Product Management Moody's

9:30 A.M. - 10:00 A.M.

Business Session Beverage Break

10:00 A.M. - 11:00 A.M. **Panel Presentation**

Tort Reform

Moderator: Al Geraci Risk Placement Services

Panelists:

Katherine Koener - Kelley Kronenberg Matthew Litsky - Phelps Dunbar LLP Carl Rockman - Citizens Property Insurance Company

11:00 A.M. - 11:15 A.M.

Announcements

Thursday Afternoon Activities

(additional fees apply)

11:30 A.M. - 5:30 P.M.*

FSLA Tom Enright Golf Classic

12:00 P.M. - 5:30 P.M.*

FSLA Michael J. Franzese Fishing **Tournament**

12:00 P.M. - 4:00 P.M.

Columbia Restaurant Lunch and Cigar **Factory Tour**

7:00 P.M. - 8:00 P.M.

Reception

8:00 P.M. - 10:00 P.M.

Banquet Dinner & Raffle

10:00 P.M. - 12:00 A.M.

Hospitality Reception

*Golf and fishing times are subject to change.

Friday / August 9

No FSLA sponsored activities planned. Enjoy The JW Marriott Tampa Water Street and surrounding area.

A voucher (value up to \$15) will be provided with your name badge. The voucher is valid on Friday, August 9 at the Driftlight restaurant or JW Market for breakfast service.

Name Badges are required for all Meetings, Receptions and Events with the exception of Thursday activities.



Speakers



Ashley Kalifeh, Esq.

Capital City Consulting, LLC

Legislative Update

Ashley Kalifeh began her career as a practicing attorney, and then worked at the Department of Financial Services as Deputy CFO, overseeing legislative, cabinet, and related issues. Subsequently, Ashley joined Capital City Consulting, where she and their team have successfully represented FSLA since September 2016.

State of the Industry

Robert Stone is Executive Vice President of W. R. Berkley Corporation, responsible for the E&S Segment. Rob joined WRBC in 2002 as Managing Director and Founder of Berkley Capital, LLC, the private equity investment arm of WRBC.

Prior to joining WRBC, he was a Managing Director of Securitas Capital, a private equity investment fund focused on the insurance industry and sponsored by Swiss Re and Credit Suisse Group. Mr. Stone began his career in investment banking in 1987 with the Mergers and Acquisitions Group of Smith Barney.

He graduated from Harvard University with a degree in Economics.

He and his wife, Elise, live in Westport, CT with their three children.



Robert Stone

W.R. Berkley Corporation Excess & Surplus Lines Segment

Speakers

Business Session

Mark Shealy serves as the Executive Director of the Florida Surplus Lines Service Office (FSLSO). Mark began is career at FSLSO as one of its founding officers and its inaugural Chief Financial Officer. During FSLSO's establishment phase, he played a key role in formulating enduring policies and procedures for the institution.

A graduate of Florida State University with a BS in Accounting, Mark brings over 25 years of experience in the insurance industry. Beginning his career as a financial regulator with the Department of Insurance, he later held senior positions such as CFO and COO at RYZE Claim Solutions, and COO, CFO, and Treasurer at Avatar Partners and Florida Doctors Insurance Company.

Mark has been instrumental in launching nine regulated insurance entities and two ancillary service companies, as well as overseeing the acquisition of seven regulated insurance entities. Additionally, he holds certifications as a Certified Public Accountant, insurance agent, and claims adjuster.



Mark Shealy
Florida Surplus Lines Service Office



Speakers

Keynote Speaker

Julie Serakos leads Moody's Model Product Management team overseeing the production of Moody's RMS global climate, earthquake, and emerging risk models.

Julie has over 35 years' experience in the insurance industry, leading major reinsurance broker catastrophe analytics teams for BMS Re, Willis Re, and E.W. Blanch Co.

Julie volunteers with the International Society of Catastrophe Managers (ISCM), where she is Treasurer of the Executive Committee and member of the Board of Directors.

Julie holds a Bachelor of Mathematics degree from the Institute of Technology at the University of Minnesota and a Certified Catastrophe Risk Management Professional (CCRMP) designation.



Julie Serakos Moody's

Panel Presentation - Tort Reform



Al Geraci, Moderator

Risk Placement Services



Matthew Litsky

Phelps Dunbar LLP



Katherine Koener

Kelley Kronenberg



Carl Rockman

Citizens Property Insurance Company

Hotel Information

JW Marriott Tampa Water Street

510 Water Street Tampa, FL 33602 (877) 797-0543

The FSLA has secured a special reduced rate of \$259 per night for a Deluxe King room. There are a variety of room rates and details available to meet your needs.

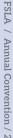
We encourage you to make your hotel reservations by Monday, July 8, 2024 to receive this special reduced rate. The association can only reserve a certain number rooms at the discounted rate. Once the room block is sold out, even if that day is prior to the cutoff date, a higher prevailing room rate will apply. We encourage you to make your hotel reservations early, as the FSLA hotel room block is anticipated to fill quickly. Hotel reservations are available online HERE.



THE FOLLOWING POLICIES ARE APPLICABLE TO ROOM RESERVATIONS:

- 3-day cancellation policy. If a reservation is cancelled within 3 days of arrival, the full deposit will be forfeited (non-refundable).
- If a reservation is reduced in length of the stay within the cancellation period, a penalty fee applies.
- All reservations require a valid credit card and picture identification at time of check in.

FSLA's room block is reserved and intended only for registered Convention attendees. FSLA staff may check room manifests against the list of registered attendees.





Join us for the FSLA Tom Enright Classic Golf Tournament. The tournament will be held at the Westchase Golf Club, a facility recognized by the National Golf Foundation as a top 10 course in the national rankings and #1 in the state of Florida in Customer Loyalty and Satisfaction award program given to the best of the more than 400 courses that participate.

Nationally known architect Lloyd Clifton designed the 6699-yard, par 72 course which winds through natural wetlands, wooden bridges and bulkheads, called "one of the most beautiful courses in the Tampa area". Westchase has earned a high rating from Golf Digest. Boxed lunch is included.

Capacity - 65



FSLA Michael J. Franzese Fishing Tournament

Thursday 12:00 P.M. - 5:30 P.M.

Join us for the FSLA Michael J. Franzese Fishing Tournament, embarking from the Marriott Waterside dock just steps away from the JW Marriott Tampa. Enjoy the finest fishing that the Tampa Bay area offers; it is a fishing nirvana! Boxed lunch is included.

Capacity - 36



Columbia
Restaurant Lunch
and Cigar
Factory Tour

Thursday 12:00 P.M. - 4:00 P.M.

Join us for lunch in historic Ybor City at Florida's oldest restaurant, the Columbia Restaurant. Enjoy award-winning Spanish/Cuban cuisine along with their famous mojitos and sangria. A visit to the Columbia would not be complete without a performance by their famous flamenco dancers. After lunch, the group will tour the historic J.C. Newman Cigar Company, America's oldest family-owned premium cigar maker since 1895. You will explore El Reloj, the only cigar factory in Cigar City. This tour takes guests through cigar making by hand and on antique machines, the Newman family legacy, the history of Cigar City, and much more. Three stories high and one city block long, this historic cigar factory will please enthusiasts, history buffs, and those interested in manufacturing and technology.

Capacity - 35



2024 FSLA Annual Convention Registration Form

ease print or type. Please photocopy form for additiona				
mpany Name:				
ember Name:				
mpany Address:				
y:				•
one:		E-Mail:		
FSLA MEMBER FULL REGISTRATION			-	
Includes: Wednesday Night Opening Reception, Wednesday				ality Reception
	or Before 7/15/24		Onsite	
Member	\$800	\$850	\$900	
FSLA Member Spouse/Guest	\$350	\$400	\$400	
NON-MEMBER FULL REGISTRATION				
Includes: Wednesday Night Opening Reception, Wednesday		, .		ality Reception
Non-Member	\$1,100	\$1,200	\$1,250	
Non-Member Spouse/Guest	\$500	\$550	\$550	
ADDITIONAL EVENT OPTIONS				
Registration for the additional event options listed below		Registration and Spouse	e/Guest Registrants	only.
The Tom Enright Golf Classic	\$225	HOW TO REGISTER:		
○ The Michael J. Franzese Fishing Tournament*	\$275		ww.myfsla.com	
Oclumbia Restaurant Lunch and Cigar Factory	Tour \$175			
*Capacities limited to 65 participants (golf), 36 participants (fishing)		MAIL OR FAX PAYMENTS TO: Florida Surplus Lines Association		
and 35 participants (tour).			nox Rd #L103	OH
AMOUNT DUE \$		Tallahassee,	, FL 32303	
REQUESTS FOR GOLF FOURSOMES OR FISHING		FAX: (850) 2	222-3019	
GROUPS (4 per boat)				
			ade payable to FS	
		Amount \$		
		Credit Car	d:	
SINGLE EVENT OPTIONS One attendee from your office MUST be registered as a Full Registration or attendee must be a FSLA Convention Sponsor.		○ Master C	Card Visa	Amex
		Charge Amount \$		
Wednesday Night Opening Reception	\$50			
Thursday Night Reception & Banquet Dinner	\$200			
		Exp. Date:_	Sec	urity Code:
Name:				
SURPAC CONTRIBUTION		Signature of	Card Holder	
○ \$500 ○ \$250 ○ \$100	\$50	-		
Other \$				
<u> </u>		Print Name		
TOTAL AMOUNT DUE \$		Billing Addre	ess (if different from	above):
PAYMENT INFORMATION:				
Registration form must be postmarked by July 15, 2024 to recei	ive early			
	tion office			
PAYMENT INFORMATION:	ive early			

Refund Policy: Written notification is required for all refunds. Refund requests received on or before July 15, 2024 will receive a full refund less a \$25 administration fee. Refund requests made after July 15, 2024 will receive a 50% refund. No refunds are given for Thursday activities after July 15, 2024.

ADA: If you have special needs that require accommodations, please notify FSLA in writing no later than July 15, 2024.

The dress code for the 2024 FSLA Annual Convention receptions, hospitality and banquet dinner is business casual, no shorts. All other events are casual, shorts acceptable.